

User: *Fabrications Limited*

CASE STUDY 

Expert Premium

Company Information

Founded: 1993
Turnover: £500,000
Staff: 8
Business: Sheet metal subcontractor
Machines: 1 x Nisshinbo Punch Press

Purchase Benefits

- ✓ Can now pull customer DXF files directly from e-mail into JETCAM
- ✓ Have achieved a speed increase in production time of 15%. Development time also improved
- ✓ Easier to use than writing programs in G-Code, almost totally eliminating errors, and much faster
- ✓ Future-proof solution, allowing Fabrications to buy new machines, confident that JETCAM will link seamlessly to them
- ✓ Short learning curve, so all operators in factory can make use of the system
- ✓ Excellent backup by helpful and knowledgeable staff
- ✓ Overall company efficiency is now at 139%

User Comments

"For futuristic technology, JETCAM allows us to invest in the future with confidence. The backup is excellent - a phone call normally puts us on the right track. If the people who sell you the product put up with your own idiosyncracies, it goes a long way."

Bob Pettit
Managing Director

"JETCAM is great! We used to do everything in G-Code, but JETCAM is so easy to use. Also, the learning curve is very, very narrow."

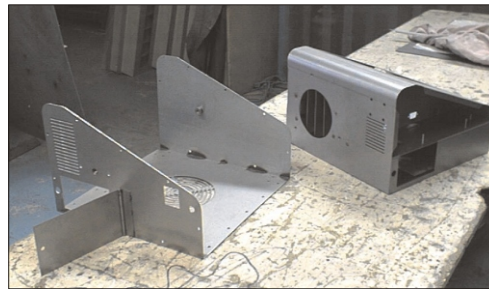
Robert Clinton
Engineer

Requirements

As a small, rapidly growing business, Fabrications Limited, based in Littlehampton, West Sussex, required a system that was flexible enough to grow with them, whichever direction they decided to go in. With a total staff of eight, they could not afford to invest in a system that only one person could be trained on - it

The JETCAM Solution

JETCAM supplied a single seat of Expert Premium in conjunction with JETCAM 3D to allow them the flexibility of switching jobs between machines (as a new machine purchase is impending). Bob Pettit, MD said *"It was the next stage in our development. We wanted to work more closely with our customers. We evaluated the market, and for value for money JETCAM is an excellent way to take our business to the new millennium and a new way of working. Now customers send through a DXF file and we pull it straight into JETCAM."*



Complex parts such as these can be created by any of the shopfloor staff.

has helped us to easily grow and maintain that figure, with production time improved by 15%. Development time is also much quicker."

Although placing his own customers as top priority, Bob Pettit freely describes himself as a demanding customer. *"If the people who sell you the product put up with your own idiosyncracies, it goes a long way. It boils down to four things - people, backup, good software and value for money. I definitely get all of that with JETCAM. The backup is excellent. I know that when I pick up the phone they will normally be able to solve any problems there and then."*

Fabrications Limited are growing and diversifying at a quick rate, and they are already looking at the purchase of another machine. "We're already stating to potential suppliers that a part of our decision making criteria is that any machine we buy must work with JETCAM. So far all the ones that we have looked at have..."



our business to the new millennium and a new way of working. Now customers send through a DXF file and we pull it straight into JETCAM."

In a company this size, efficiency is paramount. *"Everyone on the shopfloor is a user. It's important that anyone can get working on the machine in the event of anyone being away or off sick. Based on our worker performance against production turnout we now have a fantastic overall company efficiency figure of 139%. It was good before, but JETCAM*



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